# Legal Job Search Process

To one degree or another, your job search will probably resemble the process depicted below. It outlines a series of exercises that will help you explore and focus on career opportunities. Combining resources from the Office of Career and Professional Development with a meaningful self-evaluation and sensible organization can significantly improve your chances of accomplishing a successful job search.

## 1. Complete Self-Assessment

What are my interests, skills, personality, and values? What strengths and qualifications do I possess that would interest prospective employers?

## 2. Research and Identify Legal Careers

Where are the career opportunities that fit my qualifications and goals? Research legal occupations & practice areas, industries, and specific employers.

## 3. Develop Job Goals

How do my skills, personality, interests, and values relate to employment opportunities? What's important to me in my first legal job? What skills do I want to acquire?

#### 4. Build Your Contact Base

Who do I know? Who do they know? How can we share information? (Join professional associations, volunteer w/MJF, etc.)

#### 5. Target Specific Opportunities and Organizations

For which positions do I most qualify and possess a distinct advantage in acquiring? Combine your employer research with self-assessment results to help visualize a good "fit".

#### 6. Refine Job Goals

What have I learned in my job search so far that might change my goals or approach to prospective employers? Thorough records will help you evaluate options and opportunities.

## 7. Prepare Resume, Cover Letter, Writing Sample, & Transcripts

How can I best present an accurate, appealing picture of myself in writing?

#### 8. Identify References

Identify contacts who can verbally attest to your skills and abilities as they relate to positions for which you are applying.

## 9. Prepare for Interviews

How should I prepare and practice to best convey my strengths and qualifications for the position? Anticipate questions that might be asked and areas of concern.

## **10. Conduct First Interviews**

How should I present myself in each interview? How should I analyze each interview and identify areas for improvement? Write thank-you letters after each interview stage.

## 11. Site Visits and Second Interviews

Should I make any adjustments based on my initial interviews? How can I build on the success of my initial interviews?

## 12. Interview Follow-up

How should I track and follow through on interview activity?

# 13. Evaluate Job Offers/Negotiate

How does each offer compare with and meet my goals? What "trade-offs" can I accept? Negotiate salary and benefits, as appropriate.

# 14. Accept a Job Offer. Congratulations!

Notify the Office of Career & Professional Development, other employers, and references.

Format modified from The Career Path Job Search Organizing System, Frostburg State University, p. 20

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