Dispute Resolution Institute

Forensic Entomologist's Attorney

CONFIDENTIAL INFORMATION FOR THE ENTOMOLOGIST'S ATTORNEY

The managing partner has asked you to help out one of her key professional contacts, an expert witness who often testifies on behalf of the government in big drug cases. The client is some sort of expert on drug trafficking and needs someone to put together eventually a basic deal for some sort of consulting job.

The managing partner is headed off for a long vacation to Iceland. She did not have a chance to give you many details. She texted you the following:

Client is Lonnie Maxwell – very well-known police expert who has been on national news and Frontline. Expects a lot from lawyers. Figure out what the client is trying to accomplish here – just get the ball rolling. After meeting with the client, you then will meet with counsel for other side in preliminary negotiations.

Client has been appointed to some fancy White House science job or something like that and needs to pass a math exam. Wants to hire a tutor. Needs to pass this exam and is willing to pay for instruction. You can figure out the rest in your conversation with the client.

One thing – don't worry about getting to a deal – this is just to try to figure out what each side hopes to accomplish (hence, preliminary negotiations). We can put together the specific terms down the road, as needed. Much more important today to take time and identify all of the issues, etc. Don't want to miss stuff.

For that reason, go ahead and bring the client to the negotiations – just to make sure we get a full view of what matters here.

Good luck.