CAREER & PROFESSIONAL DEVELOPMENT PLAN

Self-Assessment		ENHANCE LEGAL EXPERIENCE / SKILLS		
□ Myer-Briggs Type Indicator (MBTI) □ StrengthsFinder 2.0 □ Kimm Walton's Life Resume Grid □ Develop a personal brand □ Ensure your Facebook page and other social media/blogs reflect who you are □ Create, polish, and practice your "Elevator Speech" RESEARCH / NETWORKING		Use Volunteer/do Pro Bono □ Enroll in a clinic, externship, or semester-in-practice/residency □ Obtain a clerkship/internship □ Moot Court or Mock Trial □ Law Review or Journal □ Writing Competitions □ Become a research assistant □ Assist a professor or attorney in planning a seminar □ Observe a trial or a hearing □ Job shadow JOB SEARCH		
 □ Order student business cards □ Create/update LinkedIn profile □ Conduct organizational and area-of-practice research □ Attend career related programs □ Attend "networking" functions □ Find a mentor/build your "Board of Advisors" (faculty, alumni, etc.) □ Build your "Sales Force"/informational interview □ Join student organizations □ Join a Bar Association (and section(s)) or other professional organizations and attend meetings □ Attend CLEs □ Attend alumni events □ Organize and actively manage your contacts/network/sales force 		 □ Set goals & take action! □ Attend Career & Prof. Dev. job search programs □ Review Guerrilla Tactics and other job search resources □ Utilize tip sheets and guides in the Symplicity "Document Library" and online □ Check Symplicity & other job posting sites □ Engage in self-initiated contact □ Seek and utilize referrals □ Polish resume(s), references, and writing samples. Submit documents to the Career & Prof. Dev. Office for review. □ Write tailored cover letters (each time) for specific opportunities; submit to the Career & Prof. Dev. Office for review □ Mock interview (generally and for specific opportunities) 		
G-TERM GOALS: S	SHORT-TERM C	GOALS:	NEXT STEPS:	

TO ACHIEVE: 26 LAWYERING EFFECTIVENESS FACTORS

INTE	Analysis and Reasoning Creativity/Innovation Problem-solving Practical judgment	CONFLICT RESOLUTION ☐ Negotiation Skills ☐ Able to see the world through the eyes of others
RESEA	ARCH AND GATHERING Researching the Law Fact-finding Questioning and Interviewing	CLIENT & BUSINESS RELATIONS – ENTREPRENEURSHIP Networking and business development Providing advice and counsel, and building relationships with clients
COMM	Influencing and advocating Writing Speaking Listening	WORKING WITH OTHERS ☐ Developing relationships within the legal profession ☐ Evaluation, development and mentoring
PLANI	NING AND ORGANIZING Strategic planning Organizing and managing one's own work Organizing and managing others (staff/colleagues)	CHARACTER ☐ Passion and Engagement ☐ Diligence ☐ Integrity/Honesty ☐ Stress management ☐ Community involvement and service ☐ Self-development

Source: Professors Marjorie Shultz and Sheldon Zedeck at the University of California Berkeley