

# Introductory

1 of 2 Introductory Handouts

## So you want to be a lawyer?

Well then you're probably going to want to learn how to do what it is that lawyers do.

### Fall Semester

Identify, Find, Understand, Apply, Communicate – (*IF U AC, I'm going to tell you*)

1. A lawyer must be able to identify, from a written memorandum, the client's legal issue(s) as well as any non-legal issue(s) or consideration(s) that may bear on the legal issue(s).
2. A lawyer must be able to find the law that addresses the client's issue(s) using in-print legal and non-legal resources.
3. A lawyer must be able to understand and synthesize the law that addresses the client's issue(s).
4. A lawyer must be able to apply the law to the client's issue(s) to ascertain the legal and non-legal ramifications of the client's issue(s), identify solutions and establish a case strategy.
5. A lawyer must be able to effectively and objectively communicate in writing and verbally the ascertained legal ramifications, identified solutions, and established case strategy to another lawyer.

### Spring Semester

1. A lawyer must be able to develop rapport with the client and exude the principles of ethics and professionalism to clients and non-clients alike.
2. A lawyer must be able to conduct a client interview to gather all data necessary to identify the client's legal issue(s) as well as any non-legal issues or considerations that may bear on that legal issue(s).
3. A lawyer must be able to find the law that addresses the client's issue(s) using online (and in-print) legal and non-legal resources.
4. A lawyer must be able to understand and synthesize the law that addresses the client's issue(s).
5. A lawyer must be able to apply the law to the client's issue(s) to ascertain the legal and non-legal ramifications of the client's issue(s), identify solutions and establish a case strategy.
6. A lawyer must be able to effectively and objectively communicate in writing and verbally the ascertained legal ramifications, identified solutions, and established case strategy to the client.
7. A lawyer must be able to effectively and persuasively communicate in writing and verbally the client's demand(s) and all sound reasons based in law or policy that support such demand(s) to opposing counsel.
8. A lawyer must be able to effectively and persuasively communicate in writing and verbally all possible sound reasons based in law or policy for why a court of law must rule in the client's favor to the judge.